



External Funding Arrangements FII and CWEP

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Background

- 2010 - Difficult pellet markets
- Uncollectible member fees ~ \$55,000
- UBC unpaid – owed \$50,000 at Dec 31, 2011
- Deficit (including UBC) - \$85,000



2011 Projection*

- Without UBC – surplus of \$18,000
- With UBC – deficit of \$32,000

*Without FII or CWEP subsidy



Found Potential Funders

- Canada Wood Export Program (CEWP) – promote export markets
- Forestry Innovation Investment (FII) – promote domestic and export markets



Four Proposals Submitted and Accepted

- Korea
- Europe
- Canadian Industrial
- Certification and Standards



Funding

Project	CWEP	FII	WPAC	TOTAL
	Pending	Approved		
Canada	\$0	\$25,035	\$41,724	\$66,759
Europe	53,515	26,758	26,758	107,030
Korea	36,658	18,329	18,329	73,315
Standards	8,250	4,125	4,125	16,500
	\$98,423	\$74,247	\$90,936	\$263,604



Market Projects

- Research and report to members
- Develop promotional materials
- Trade shows
- Missions



Standards and Certification Project

- Review and summarize
- Negotiate access to PFI and ENplus
- Set up Canadian accreditation



Next Steps

- Documentation for Staffan as contractor
- Sign 4 FII contracts
- Set up accounting
- Secure CWEP funding post election